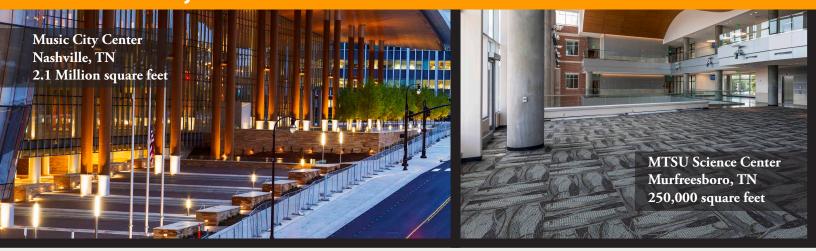


# TOGETHER, WE'RE CHANGING THE CLIMATE OF HVAC.



# **OUR STORY & OUR MISSION**

Hobbs & Associates is an industry leader in HVAC products in the Southeastern United States with more than twenty-five years of experience providing excellence to building owners, consulting engineers, contractors, and manufacturers. Founded in Virginia Beach, Virginia, Hobbs' commitment and integrity has led to our expansion into additional markets in Virginia, Tennessee, Arkansas, and Florida. From industrial to light commercial applications, we offer only the best equipment, ventilation products, and hydronics while ensuring our solutions exceed the project requirements, every time.

We will pursue continuous improvement in all aspects of our business. We believe this is the best and truest path to excellence and will ensure opportunities for our associates, representation for our manufacturers, and superior service to our customers.

To effectively "Change the Climate of HVAC", we awake each day with a tireless passion to serve. As part of this service, we constantly seek to "Bring Together the Best in HVAC" from a People, Process, and Products perspective. We are committed to investing in each member of our team and supporting them with a time-tested process that delivers unmatched customer service from design to project completion.

With our people, an efficient and effective process, and our world-class manufacturing partners and industry leading products, Hobbs & Associates is positioned to build on our foundation of applied, air distribution, and hydronics service in Arkansas, Florida, Tennessee, and Virginia.



# **OUR MANUFACTURING PARTNERS**

# **Applied Equipment**



Global leader in applied **HVAC** equipment

# Air Distribution



Innovative air distribution products and solutions

# **Hydronics**



World's largest pump and hydronic accessories manufacturer



equipment, watersource heat pumps, and controls

Industry leader in geothermal and water source heat pumps

Commercial unitary

100% outside air packaged rooftop units, split systems, infrared heat, and gas unit heaters

Custom energy recovery systems

Manufacturer of compact AIR ZONE INTERNATIONAL column air handling units and customized air rotation units.

> Market leader in pool dehumidification systems

Custom engineered industrial desiccant dehumidification units

Heat recovery/free-cooling and medical chillers

Water/air-cooled modular chillers, heat pump and energy recovery

Leading manufacturer of variable frequency drives

Custom knockdown air handling units, fan arrays, and energy recovery applica-

Venturi valves, lab controls, room pressure monitors/controls

Critical cooling; computer room applications

Air purification and corrosion protections systems

solutions for central energy plants





FIBERTEC





















Chilled beams and displacement ventilation

High-output ultraviolet

germicidal solutions



Condensing/noncondensing boilers and water heaters; tanks



High- and low-pressure steam, hot water boilers, fire tube design



Electric, hot water, and steam boilers: flex-tube: water heaters



Condensate return Products, Inc. systems, deaerators, and boiler feed systems



Venting systems for RECOMPANY condensing and noncondensing appliances



Galvanized and stainless steel cooling towers



Plate and frame heat exchangers



Shell and tube heat exchangers



Leading manufacturer of plate heat exchangers



Complete hydronic



pump packages and skidmounted solutions



ASME certified and non-certified pressure tanks; shell & tube heat exchangers



Custom valve packages and piping assemblies



HCi

Damper actuators, control valves, and humidifiers



Flexible connectors, expansion joints, and pipe guides



















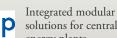




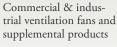












Spiral duct systems and building components

World leader in fabric duct/ventilation solutions

Commercial kitchen ventilation systems and air distribution solutions

Louvers, balancing and fire dampers, gravity ventilators and penthouses

Heat recovery/free-cooling and medical chillers

Leading manufacturer of

variable frequency drives

Low-voltage starters,

Provider of filters and

Electric unit heaters.

baseboard heat and infrared applications

Hydronic heating

products, induction units, and radiant panels

clean air solutions

relays, and motor



Automatic fire suppression hoods

controls



# Your Middle Tennessee Team is Changing the Climate of HVAC...

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